

Annual Report

Kiwifruit New Zealand
For the year ended 31 March 2020

Prepared by Bennetts Proactive Accountants Limited

Entity Information

Kiwifruit New Zealand For the year ended 31 March 2020

Legal Name of Entity

Kiwifruit New Zealand

Entity Type and Legal Basis

The New Zealand Kiwifruit Board was established by regulation 32 of the Kiwifruit Export Regulations 1999 and is known as Kiwifruit New Zealand.

Entity's Purpose

The Kiwifruit Export Regulations 1999 created the "single desk" exporter "Zespri" and also established the New Zealand Kiwifruit Board, known as Kiwifruit New Zealand.

Kiwifruit New Zealand's functions are to authorise Zespri to export kiwifruit at FOBS, to mitigate the potential costs and risks arising from the single desk by monitoring and enforcing the non-discrimination rule, the prior notice rule, the non-diversification rule, information disclosure requirements, the collaborative marketing requirements to determine collaborative marketing arrangements, and act in accordance with Kiwifruit New Zealand's statement of intent.

Entity Structure

The Regulations created Kiwifruit New Zealand as a Body Corporate of six board members who serve for three year terms after which they are eligible for re-appointment or election for a maximum of three terms. The Chair and two directors are independent appointments by the Minister. The three other directors are elected by kiwifruit producers.

Entity's Funding

In accordance with regulation 39 of the Kiwifruit Export Regulations 1999 the Board is funded on a cost recovery basis by charging Zespri and Collaborative Marketing applicants for the costs incurred in carrying out its functions. The Board must not carry out any commercial activity, and must not operate to make a profit.

Physical Address

Top Floor, 81 Girven Road, Mount Maunganui, New Zealand, 3116

Postal Address

PO Box 4683, Mount Maunganui South, Mount Maunganui, New Zealand, 3149

Statement of Service Performance

Kiwifruit New Zealand For the year ended 31 March 2020

Outcomes

Kiwifruit New Zealand complied with the Kiwifruit Export Regulations 1999 and carried out its functions in accordance with the Regulation's cost recovery requirements and principles. In particular:

- The Board reviewed Zespri Group Limited's export authorisation and updated it on 18 February 2020.
- The Board monitored and enforced the mitigation measures in accordance with the Regulations.
- In 2019 the Board considered 29 collaborative marketing applications (21 for kiwifruit and 8 for kiwiberry), and approved all applications. This is a total volume of approximately 3.65 million trays. The previous year the Board considered 30 collaborative marketing applications (23 for kiwifruit and 7 for kiwiberry) and approved 29 programs (22 for kiwifruit and 7 for kiwiberry). This was for a total volume of approximately 3.3 million trays.
- The Board operated under the final 3-year Statement of Intent and met all outputs and performance measures for the 2019/20 financial year. A new Statement of Intent for the 2020 to 2023 year was published in March 2020.
- During the year the Board received 1 Official Information Act request, and responded to it in accordance with the Official Information Act 1982.
- The Board managed its finances appropriately taking into account the principles of equity, efficiency, justifiability and transparency. The Board did not operate to make a profit and achieved a "break-even" financial result.

Measurement of Outcomes

Measurement of Outcomes	Actual This Year 2019/20	Actual Last Year 2018/19	Actual Previous Year 2017/18
Income from Zespri Group Limited - monitoring and enforcement of regulations	614,520	598,924	598,715
Expenses for monitoring and enforcement of regulations – general	537,456	511,463	529,374
Income from Collaborative Marketing fees	271,989	225,830	281,592
Expenses for Collaborative Marketing activities	349,196	314,474	362,489



Statement of Financial Performance

Kiwifruit New Zealand For the year ended 31 March 2020

	NOTES	2020	2019
Revenue			
Funding from Zespri Group Limited	1	614,520	598,924
Funding from Collaborative Marketing Fees	1	271,989	225,830
Interest, dividends and other investment revenue	1	144	336
Other revenue	1	-	847
Total Revenue		886,652	825,937
Expenses			
Board Expenses	2	180,982	167,596
Executive Expenses	2	231,820	209,971
Collaborative Marketing Expenses	2	349,196	314,474
Other Expenses - Operations	2	66,741	89,430
Other Expenses - Overheads	2	57,913	44,465
Total Expenses		886,652	825,937
Surplus/(Deficit) for the Year		-	-



This statement has been audited and should be read in conjunction with the independent auditors report.



Statement of Financial Position

Kiwifruit New Zealand As at 31 March 2020

NOTES 31 MAR 2020 31 MAR 2019

Assets

Current Assets

Bank accounts and cash

Bank and cash/(bank overdraft)

00 Account	206,845	121,772
25 Account	78,889	208,770
Bank - Foreign Currency Account	2,882	3,240
Total Bank and cash/(bank overdraft)	288,617	333,782

Total Bank accounts and cash

288,617 333,782

Debtors and prepayments

Prepayments	889	1,713
Trade and other receivables	215	9,375
Total Debtors and prepayments	1,104	11,088

Other Current Assets

Current assets	25	229
Total Other Current Assets	25	229

Total Current Assets

289,746 345,099

Non-Current Assets

Property, Plant and Equipment	4	13,644	16,760
Total Non-Current Assets		13,644	16,760

Total Assets

303,390 361,859

Liabilities

Current Liabilities

Creditors and accrued expenses

Trade and other payables	7,754	7,637
PAYE	14,285	13,128

Unearned income

Accruals	260,640	334,282
Total Unearned income	260,640	334,282

Goods and services tax

20,710 6,812

Total Creditors and accrued expenses

303,390 361,859

Other current liabilities

- -

Total Current Liabilities

303,390 361,859

Total Liabilities

303,390 361,859

Total Assets less Total Liabilities (Net Assets)

- -

This statement has been audited and should be read in conjunction with the independent auditors report.



Date: 18 June 2020



Date: 18 June 2020



This statement has been audited and should be read in conjunction with the independent auditors report .

26 June 2020

Kiwifruit New Zealand
PO Box 4683
Mount Maunganui South, 3149

Dear Board of Directors

We have pleasure in presenting our Audit Completion Report for our audit of Kiwifruit New Zealand's financial statements for the year ended 31 March 2020.

We set out the findings of our audit work for that year in the report attached to this letter.

We take this opportunity to express our appreciation for the assistance and co-operation provided by the Geoff and Amy during the audit.

The primary aim of our audit is to form an opinion as to whether your financial statements fairly reflect the results of your organisation's activities for the reporting period and its financial position at balance date. The audit report expresses this opinion.

We would like to emphasise that our audit work involves the review of only those systems and controls in your organisation upon which we rely on for audit purposes. Our examination may not have identified, and should not be relied upon to identify, all control weaknesses that may exist.

We have received full and frank cooperation throughout our audit. There is nothing we wish to raise solely with the Board.

Yours faithfully,
BDO Tauranga

Donna Taylor
Partner
Audit & Assurance Services

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